



Michael W.M. Weishaar, SIOR Vice Chair
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Professional Expertise

Michael Weishaar is an expert in industrial sales and leasing, market information analysis, landlord and tenant representation and investment and owner/occupier sales.

Representative Clients

- Bastian Solutions
- Becknell Industrial
- Best Buy Corporation
- Biynah Industrial
- CPS, Inc.
- Core5
- DRA
- Duke Realty
- EQT Exeter
- Flagship Logistics
- Goodwill
- ATTC Manufacturing
- Hillwood Industrial
- Hollingsworth Capital Partners
- Invesco
- LH Express
- Lauth Group
- Link Industrial
- Mspark
- OVB Indianapolis
- Pauls Corp
- Plymouth REIT
- Prologis
- Red Rock Developments
- RJ Aluminum
- Scannell Properties
- Schafer Powder Coatings
- Sealy & Company
- STAG Industrial
- Entermarket/Verde
- Tradewinds Logistics
- Transwestern
- Verizon

Recent Major Transactions

- Ambrose Property Group: 720,000 SF
- Bastian Solutions: 140,000 SF
- Becknell Industrial: 196,000/152,000/202,640/187,000 SF
- Best Buy: 703,000 SF
- Biynah Industrial: 1,000,000+ SF
- Bunzl USA: 150,000 SF
- Carrier: 234,000 SF
- CH Robinson: 754,145 SF/1,200,420 SF
- CPS, Inc.: 102,400 SF
- DRA: 925,800 SF
- Entermarket/Verde: 296,896 SF
- Flagship Logistics: 200,000 SF
- Henkel Corporation: 355,780 SF
- Hillwood Industrial: 456,000 SF
- Hines: 1,131,167 SF
- Hollingsworth Capital: 60,000 SF
- Orton Development: 563,820 SF
- OVB Indianapolis: 315,000/414,424/379,332 SF
- Plymouth REIT: 299,000 SF
- Prologis: 600,000 SF
- Schafer Powder Coating: 100,051 SF
- TDC: 450,000 SF
- Verizon Corp.: 330,822 SF



Professional Affiliations

- Certified Supply Chain Professional
- Indiana Commercial Board of REALTORS® (ICBR), Member
- National Association of REALTORS® (NAR), Member
- Commercial Real Estate Development Association (NAIOP) Indiana Chapter, Board Member, 2017 President
- Society of Industrial and Office REALTORS® (SIOR), Member; 2015/16 President, IN/KY Chapter

Professional Recognition

- President's Club Award, 17-time recipient
- George C. Charbonneau Leadership and Performance Award, lifetime member, multiple-year winner
- Indianapolis Volunteer of the Year, 2011
- Indianapolis Top Industrial Broker, 2014
- Indianapolis Lease of the Year Award, 2008, 2011, 2013, 2021, 2022
- Indianapolis Sale of the Year Award, 2023
- Indianapolis Most Closed Transactions, 2018, 2019, 2020, 2021, 2022, 2023
- Indy's Best & Brightest: Real Estate Development and Construction, Finalist 2011 and 2013
- NAIOP Indiana Industrial Broker of the Year, 2019, 2020

Community Leadership

- Civilian Patriotic Service Award from U.S. Army Chief of Public Affairs
- Sigma Chi Fraternity - Lambda Chapter, Board Member
- St. Elizabeth Seton Catholic Church, Pastoral Council/Past Chair, Finance Council/Usher
- Indiana University Alumni/Varsity Club, Member

Education

- Bachelor of Science in Public Affairs—Management, Indiana University
- Business Foundations Certificate, Indiana University Kelley School of Business