



Luke J. Wessel, SIOR Vice Chair

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Professional Expertise

Luke Wessel has been involved in nearly 2,200 sale and lease transactions with total consideration in excess of \$5.7 billion since beginning his career in 1995. As a leader in the Central Indiana market, Luke has represented industrial portfolio owners in the leasing and sales of modern bulk and medium distribution space, while also handling significant user representation assignments. Luke specializes in landlord representation, tenant representation, investment sales, owner/occupier sales, and land acquisition and disposition.

Major Transactions / Clients

- Ambrose Property Group: 2,000,000 SF
- Best Buy: 703,000 SF
- Cabot Properties: 1,700,000 SF
- First Industrial Realty Trust: 1,000,000+ SF
- Global Logistics Properties: 750,000+ SF
- Innovative Logistics: 440,314 SF
- Hines: 1,131,167 SF
- Life Science Logistics: 1,000,000 SF
- MD Logistics: 1,000,000 SF
- Monarch Beverage Co. Inc.: 829,000 SF
- NorthPoint Development: 741,000+ SF
- The Opus Group: 2,000,000 SF
- Panattoni: 1,200,000 SF
- Premier Packaging: 700,000 SF
- Prologis: 2,000,000+ SF
- Purity Wholesale Grocers: 556,000 SF
- Quadrangle: 795,000 SF
- Spreetail: 496,000 SF
- Sunbeam Development Corp.: 7,000,000 SF
- Undisclosed Fortune 300 Company: 600,000 SF
- USAA: 770,640 SF
- VanTrust Real Estate: 1,600,000 SF
- VM Innovations: 496,000 SF
- Westminster Funds: 1,100,000 SF

Community Leadership

- The Penrod Society, Member
- Saint Luke Catholic Church, Member & Youth Coach
- Woodstock Club, Member

Professional Affiliations

- Commercial Real Estate Development Association (NAIOP), Member
- Society of Industrial and Office REALTORS® (SIOR), Member since 2000
- Cushman & Wakefield Global Supply Chain Solutions



Professional Recognition

- Indianapolis Top Industrial Team (based on production) since 1999
- Indianapolis Industrial Broker of the Year, 2011, 2012, 2013, 2015, 2016, 2017, 2019, 2020, 2021, 2022, 2023
- Indianapolis Top Overall Producer, 2013, 2016
- NAIOP Indiana Industrial Broker of the Year, 2015, 2019, 2020
- George C. Charbonneau Leadership and Performance Award, lifetime member, multiple-year winner
- *Indianapolis Business Journal* "Forty Under 40" and "Who's Who in Commercial Real Estate"
- *Commercial Property News* "Country's Hot Brokers"
- *Real Estate Mid-America* "Broker All Stars"
- Junior Achievement of Central Indiana "Indy's Best and Brightest"

Education

Bachelor of Science in Marketing, Ball State University Miller College of Business